Africa-EU Renewable Energy Cooperation Programme (RECP)

A European Platform for Private Sector Investments in Africa’s RE Markets

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What is the RECP?

➢ The RECP is rooted in the Africa-EU Energy Partnership (AEEP) as its delivery instrument for tangible results in terms of Africa-EU cooperation

➢ Objective: to mobilise private sector, stimulate private sector cooperation, project pipeline development for financing instruments (small-medium scale, on & off grid)

➢ It contributes directly to SDG, AREI, NDC and other international initiatives

➢ Funded by the European Commission, the Netherlands, Germany, Austria and Finland (Total deployable budget: approx. 10.5m EUR)
RECP Focus: Small / Meso-Scale RE, both on- and off-grid

**Large / Meso-scale on-grid (IPP)**
- Ticket size: XX-XXX US$m (meso: X-XX US$)
- Key regulations: PPA (FiT)

**Off-Grid (Mini-Grids)**
- Ticket size: 0.X-X US$m (bundled X-XX US$m)
- Key regulations: Licences, Tariffs, Grid-connection standards

**Small on-grid (captive power)**
- Ticket size: 0.X-X US$m (bundled X-XX US$m)
- Key regulations: FiT / Net-Metering

**Off-Grid (Standalone Systems)**
- Ticket size: X-XX US$m (“bundled”)
- Key regulations: Standards, Import Tax / Duties
How can the RECP provide support?

- Match-Making Events in Africa and Europe
- Identifying Project Opportunities in Partner Countries
- Successful Access to Financing
  - Well structured and accessible Market Information
  - Project preparation support and access to financial support
  - + complementary framework support
  - + support to skills development and innovation
Where do we stand? RECP Results (April 2017)

Projected Impacts
- 26 Projects currently being supported, presenting (if 50% materialise):
  - 466m EUR investment volume
  - 147 MW installed capacity
  - 543 GWh annually produced electricity
  - 2.4 million end-users with access to clean energy
  - 616,000 t CO2e annual GHG emission reduction

Policy Advisory
- 1 training organised
- 1 advisory project ongoing
- 5 advisory projects in preparation

Match-Making
- 13 events organised, 10 in preparation
- 1,724 participants
- 2,391 B2B meetings
- 2 Business trips
- 10 EU companies
- 30 African companies

Market Information
- 11 market briefings online
- 1 "RE Doing Business Guide" finalised, 8 in preparation

Project Realisation
"Feeding" projects into existing financing and support instruments (Electrifi, EEP, REEP, DFI instruments, etc.)

Project Preparation and Access-to-Finance
- 155 applicants for advisory support
- 26 applicants receiving advisory support
- 8,500 unique visitors on online finance database

Project Opportunity Identification
Identification in 4 African countries in preparation

Innovation and Skills Development
- 2 Africa-EU Research events organised
- 2 ongoing higher education support project
- 1 RE training programme supported
RECP Levels of Implementation

➢ Global level: coordination, cooperation with European and international partners, regional events in Europe and Africa, „Finance Catalyst“

➢ Six (2017) Focus Countries for „Deeper“ support „on the ground“
  ➢ Mozambique, Nigeria, Rwanda, Senegal, Uganda, Zambia
  ➢ Cooperation with and support of national partners (associations, investment agencies)
  ➢ Activities include: market information, scouting projects and mobilising partners
  ➢ Planned for the future: „deeper“ technical assistance in particular to private sector in focus countries to ensure in-country value addition and market / capacity development

➢ Selection and Planning
  ➢ Focus country selection on the basis of: market potential, geographic distribution, donor preferences
  ➢ Planning: continuous consultation with stakeholders (government, EU delegation, other key donors), „filling gaps“ and building complementarity
The RECP is a cooperation programme also in terms of its working relationship with other partners and initiatives, at three levels:

- „Upstream” partners that RECP “supplies” with projects, in particular financiers (development finance institutions and investors), e.g. 
  
  ElectriFI, REPP, EIB, AfDB/SEFA, KfW/DEG, etc.

- Horizontal partners with whom RECP collaborates at eye level during implementation, e.g.
  
  IRENA, REPP, EEP, CTI PFAN, Energy 4 Impact, ECREEE, RES4Africa, TCX, also KfW

- Implementation partners through whom RECP delivers services, e.g.
  
  African and European industry associations, investment promotion agencies and trade promotion initiatives

The cooperation network is in principle open, new collaborations are established constantly.
Snapshot 1: Private Sector Cooperation

- Provide platforms for private sector cooperation
- Key services: events and trade missions
- Implemented with and through industry partners
- Success factors: joint organisation with industry partners, structured B2B formats
Objective: more and better projects are ready for financing faster

Key service ("Finance Catalyst"): advisory / hands-on coaching to project developers on process, business and financial models, and access to finance

Implemented through a team of senior finance and project development experts

Success factors: expertise, lean procedure, close cooperation with financiers

Delivered through a team of highly experienced professionals
Thank you for your attention!

Suggestions & Feedback always welcome!

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